

CALNET II RFP DGS-2053

Question and Answer Set #30

June 14, 2006

232. Reference Section 6.2.10, Tables in Section 6.2.10 are right - but it appears that the tables in Section 7 have not been updated.

This will be addressed in a future addendum.

233. Reference Section 6.2.10.2.a International Toll Free calling, the State only specifies International Toll Free Dedicated and International Toll Free Switched. All carriers provide International Toll Free pricing by country and it fluctuates dramatically. It would be a better comparison/model for all contractors if the State supplied the contractors with a list of countries for the model.

Please refer to Section 1.4.3, which defines the State's approach to determining Requirements.

234. Reference Section 6.2.11.a Operator Services, Table in Section 7 does not match the recent change. The M-O table should only have Operator assisted calls.

This has been addressed in Addendum 35.

235. Reference Table 6.1.5.1.1 Extended Demarcation Wiring Services (M-O) What type of copper cable is required?

Any type of copper cable appropriate for the service being installed or extended

236. Reference 6.1.3.7.3.a, ATM and Frame Relay Management Service Features. Is the state interested in additional management services such as RMON/RMONII?

Additional services may be addressed in the unsolicited features section.

237. Reference Section 6.1.8, Late payment fees. Per government code, when does the 45 days start for the late payment fee, and will 60 days from that date posted on the invoice be adequate time for the customer to turn around payment?

The 45 days starts from the customer receipt date. The customer is allowed 30 days from receipt of the invoice and the State Controller is allowed 15 days from receipt of the warrant. The 45 days does not calculate in any mail time. Since neither the vendor nor the customer has any way to gauge mail time, it is impossible for a date to be calculated and posted on the invoice in advance.

238. We do not see any Video Conferencing Services in Module 1. Will the State allow Video Conferencing Services in Module 1?

Additional services may be addressed in the unsolicited features section. This may be accomplished in a separate appendix created by the Bidder.

239. In Section 6.1.3.7.1, Frame Relay (M-O), the State mentions "local loop circuits that are used for Frame Relay services shall not be subject to mileage". What mileage is the State referring to?

The State is referring to mileage that would be charged (backhaul charges) for connection of local loop circuits to the Frame Relay network.

240. Requirement 4.5.6.1, as written, does not pertain to Modules 3 & 4. However, it does not specifically state what Modules requires a response, as Section 4.5.5.1.3 does. Could DTS please clarify what Modules require a response to 4.5.6.1, and if Modules 3 & 4 are included please list specifically what the requirements are?

Section 4.5.6 establishes the State's requirements for transition, migration, and transfer of Services between Modules. The objective of this section is for the Bidder to acknowledge its understanding of these concepts. The Bidders are required to submit a response in each Module for which they are submitting a final proposal that confirms their understanding of transition, migration, and transfer of Services.

241. Requirement 4.5.6.2, as written, does not pertain to Modules 1 or 2. However, it does not specifically state what Modules require a response as Section 4.5.5.1.3

does. Could DTS please clarify what Modules require a response to 4.5.6.2, and if Modules 1 & 2 are included please list specifically what the requirements are?

Section 4.5.6 establishes the State's requirements for transition, migration, and transfer of Services between Modules. The objective of this section is for the Bidder to acknowledge its understanding of these concepts. The Bidders are required to submit a response in each Module for which they are submitting a final proposal that confirms their understanding of transition, migration, and transfer of Services.

242. Reference Cost Tab 6.3.6.1 Managed IP Video Conference Services, Line Item #1- Standard Session Support. The unit of measure is listed as per minute. Standard in the industry would be per minute per conference. Less commonly, vendors charge per minute per port. Would the State consider "per port" or "conference" to eliminate ambiguity, ensure direct comparison of pricing, and prevent confusion of agencies purchasing this service?

We don't understand your question. Please clarify and re-submit.

243. Reference Cost Tab 6.3.6.1 Managed IP Video Conference Services, Line Item #2 - Enhanced Session Support. The unit of measure is listed as per minute. Standard in the industry would be per minute per conference. Less commonly, vendors charge per minute per port. Would the State consider "per port" or "conference" to eliminate ambiguity, ensure direct comparison of pricing, and prevent confusion of agencies purchasing this service?

We don't understand your question. Please clarify and re-submit.

244. Reference Cost Tab 6.3.6.1 Managed IP Video Conference Services, Line Item #3 - Session Support Cancellation Fee. The question leaves no area to explain when a cancellation fee is applicable and when it is not. If we wanted to supply an explanation to when the charges would apply, where should we insert it? Is the State expecting any terms when they would expect these charges to apply?

The Bidder should explain all aspects of their proposed service, including cancellation fee conditions, in Section 6 of their proposal. See Session Support Cancellation Fee Feature Description: The State is providing the Bidder the

opportunity to charge a fee for conferences that are cancelled less than one hour prior to the scheduled time.

245. Reference Cost Tab 6.3.6.1 Managed IP Video Conference Services, Line Item #4 - Network MCU Services. The unit of measure is listed as per port. Standard in the industry would be per minute per port. Would the State consider "per port" or "conference" to eliminate ambiguity, ensure direct comparison of pricing, and prevent confusion of agencies purchasing this service?

We don't understand your question. Please clarify and re-submit.

246. Reference Cost Tab 6.3.6.1 Managed IP Video Conference Services, Line Item #5 - Enhanced Network MCU Services (512kbps). The unit of measure is listed as per port. Standard in the industry would be per minute per port. Would the State consider "per port" or "conference" to eliminate ambiguity, ensure direct comparison of pricing, and prevent confusion of agencies purchasing this service?

We don't understand your question. Please clarify and re-submit.

247. Reference Cost Tab 6.3.6.1 Managed IP Video Conference Services, Line Item #6 - MCU Cascading Services. The unit of measure is listed as per port. Standard in the industry would be per minute per port. Would the State consider "per port" or "conference" to eliminate ambiguity, ensure direct comparison of pricing, and prevent confusion of agencies purchasing this service?

We don't understand your question. Please clarify and re-submit.

248. Reference Cost Tab 6.3.6.1 Managed IP Video Conference Services, Line Item #7 - Enhanced MCU Cascading Service (512kbps). The unit of measure is listed as per port. Standard in the industry would be per minute per port. Would the State consider "per port" or "conference" to eliminate ambiguity, ensure direct comparison of pricing, and prevent confusion of agencies purchasing this service?

We don't understand your question. Please clarify and re-submit.

249. Reference Cost Tab 6.3.6.1 Managed IP Video Conference Services, Line Item #8 - Gateway Services. The unit of measure is listed as per port. Standard in the industry would be per minute per conference. Would the State consider "per port" or "conference" to eliminate ambiguity, ensure direct comparison of pricing, and prevent confusion of agencies purchasing this service?

We don't understand your question. Please clarify and re-submit.

250. Reference Cost Tab 6.3.6.1 Managed IP Video Conference Services, Line Item #9 - Enhanced Gateway Services (512kbps). The unit of measure is listed as per port. Standard in the industry would be per minute per conference. Would the State consider "per port" or "conference" to eliminate ambiguity, ensure direct comparison of pricing, and prevent confusion of agencies purchasing this service?

We don't understand your question. Please clarify and re-submit.

251. Reference Cost Tab 6.3.6.1 Managed IP Video Conference Services, Line Item #14 - Enhanced Session Powerpoint Pushes. The unit of measure is listed as Monthly recurring cost/item per unit. Standard in the industry would be per minute per conference. The table also gives no place to explain that this would be included as part of Enhanced Session Support (through the use of our Dedicated Conference Producer). How does the State suggest vendors to specify this in the cost table?

Some content of this question is incorrect. Please clarify and re-submit. Additional features that are bundled into the Bidders' solution and cannot be priced separately should be identified in Section 6 and the cost should be included in the base feature price. The desirable features included in the bundled service would then be priced as "No Cost" in the desirable section.

252. Reference Cost Tab 6.3.6.1 Managed IP Video Conference Services, Line Item #15 - Enhanced Session Content Manipulation. The unit of measure is listed as Monthly recurring cost/item per unit. Standard in the industry would be per minute per conference. The table also gives no place to explain that this would be included as part of Enhanced Session Support (through the use of our Dedicated Conference Producer). How does the State suggest vendors to specify this in the cost table?

Some content of this question is incorrect. Please clarify and re-submit. Additional features that are bundled into the Bidders' solution and cannot be

priced separately should be identified in Section 6 and the cost should be included in the base feature price. The desirable features included in the bundled service would then be priced as "No Cost" in the desirable section.

253. Reference Cost Tab 6.3.6.1 Managed IP Video Conference Services, Line Item #16 - Enhanced Session Q&A Moderation. The unit of measure is listed as Monthly recurring cost/item per unit. Standard in the industry would be per minute per conference. The table also gives no place to explain that this would be included as part of Enhanced Session Support (through the use of our Dedicated Conference Producer). How does the State suggest vendors to specify this in the cost table?

Some content of this question is incorrect. Please clarify and re-submit. Additional features that are bundled into the Bidders' solution and cannot be priced separately should be identified in Section 6 and the cost should be included in the base feature price. The desirable features included in the bundled service would then be priced as "No Cost" in the desirable section.

254. Reference Cost Tab 6.3.6.1 Managed IP Video Conference Services, Line Item #17 - Connection speed of 1.5Mbps. The unit of measure is listed as Monthly recurring cost/item per unit. Standard in the industry would be per minute per port. Would the State consider "per port" or "conference" to eliminate ambiguity, ensure direct comparison of pricing, and prevent confusion of agencies purchasing this service?

We don't understand your question. Please clarify and re-submit.

255. Will the State be requiring Demonstrations?

No, not at this time. This change will be reflected in Addendum 37.

256. In addendum 34, the State changed the tables in 6.2.11 to provide a single entry for "Operator Services". In Section 6.1.2.14 Operator Services, the tables have not been changed. Will the State change 6.1.2.14 to reflect a more uniform and industry standard measurement that has been inserted into 6.2.11?

The State does not intend to change 6.1.2.14. Additional pricing structures may be offered in the Unsolicited Features area.